



Lawrence Low Chee Yeon
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Founder and Director
Paramount Solutions Pte Ltd

Contact:

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Previous Positions Held:

- Jan 2011 – Jul 2014
General Manager (Contracts) and Executive Officer
TTJ Design and Engineering Pte Ltd
- Feb 2010 – Dec 2010
Deputy General Manager (Contracts)
TTJ Design and Engineering Pte Ltd
- Apr 2009 to Jan 2010
Country Manager (Singapore)
Charlton Martin Consultants Pte Ltd
- Jul 2008 to Mar 2009
Senior Commercial Manager
Taisei Corporation
- Dec 2005 to Jun 2008
Contracts Manager
Taisei Corporation
- Dec 1997 to Nov 2005
Contracts Consultant
James R Knowles Holdings
- 1993 to 1995
Quantity Surveyor with various quantity surveying consultancy firms and construction companies.

Spoken and Written Languages:

- English, Chinese (Mandarin), Bahasa

Profile:

Lawrence founded Paramount Solutions in August 2014, with the objective of applying his wealth of operating and commercial experience in providing effective resolutions to seemingly complex disputes and claims in the construction sector. He also intends to utilise the claims and dispute resolution experiences in helping clients in instituting robust and prudent commercial management systems and processes. He is always eager to roll up his sleeves and work closely with management teams on challenging claims and commercial issues that confront and sometimes confound construction firms.

As a construction industry insider for over 25 years he has worked in companies large and small across all commercial and operation function areas and through fluctuating business cycles. He has been taking up consultancy and senior management positions in various sectors across different geographical jurisdictions in the Asia-Pacific Region (Cambodia, China, Indonesia, Malaysia, Singapore and Taiwan), Middle East (U.A.E.), Sudan and Bangladesh.

A hallmark of Lawrence's success is the ability to propose the effective and pragmatic commercial solutions with a focus on rational objectives including revenue and profitability, constructively engaging all parties involved and streamlining efforts to a win-win solution.

Lawrence is insightful, cerebral, easy to communicate, deeply committed to the tasks he undertakes, and has a keen intuitive sense of what generally works in the construction sector. His strategic and operating capabilities brings a special value to the companies as they seek to resolve their commercial disputes, reinforce their commercial teams, scale up their operations, resolve challenges of growth and realize successful and sustainable outcomes in the long term.

Expertise:

Lawrence is specialised in analysing contractual and commercial risks that his clients/employers may be taking during tender stage and providing advice to his clients/employers in dealing with and mitigating such risks. He is experienced in leading tender exercises including actively participating in negotiations during the final tendering stage.

Lawrence is experienced in drafting bespoke conditions of contracts (be it based on schedule of rates, bills of approximate quantities, lump sum fixed price, or design and build), supplementary agreements, purchase orders and consortium or joint venture agreements for both sub-contractors and main contractors. Lawrence is also equipped for and specialised in preparing, submitting and presenting various forms of monetary claims including but not limited to progress claims, claims for variation works, measurements, loss and expense, prolongation costs, acceleration costs, etc.

Lawrence is also conversant with the provisions and procedural requirements of the Building and Construction Industry Security of Payment (SOP) Act in Singapore and he has practical experiences in the entire adjudication proceedings from applications to submissions and representing clients in the adjudication conferences. Lawrence have also been assisting clients in various arbitrations and litigation proceedings in various jurisdictions around the world.

Previous Projects Involved:

Please find the specimen references of projects in which Lawrence was involved in various capacities during the course of his career, as follows.

- 1) Residential Sector:
 - Apartments development project of approximately 12 acres of land in Dhaka, Bangladesh (the Alamin City).
 - Condominium projects in Singapore including the Dawson, the Reflections @ Keppel Bay, the Alexandra View (Echelon), the Bendemeer.
 - Various Housing Development Board's projects in Singapore.
- 2) Commercial/Mixed Development Sector
 - Telekom Headquarters in Malaysia.
 - 5-star hotels projects Malaysia (Mandarin Oriental KLCC) and Shanghai, China (Portman Ritz Carlton Hotel).
 - Mixed Development for retails and offices in Shanghai, China (Flour City).
 - Mixed Development for retails and monorail station in Dubai, UAE (Gateway Towers).
 - Mixed Development for hotels, retails and casinos in Singapore (Marina Bay Sands, the SkyParks @ MBS, Specialists' Centre / Hotel Phoenix at Orchard Road) and etc.
- 3) Petrochemical/Industrial Sector
 - Power Plants in Malaysia (Jimah Coal Fired Power Plant).
 - Petrochemical Plants in Sarawak, Malaysia (Polycrystalline Silicon Manufacturing Plant Samalaju Industrial Park).
 - LNG Marine Facilities in Papua Irian Jaya, Indonesia (Tangguh LNG Project).
 - Seawater Intake Structure in Way Lunik, Indonesia (Lampung Power Plant).
 - Petrochemical Plants in Singapore (BTR for Lanxess Butyl, Baxter Bioscience Factory, Scot and Bugis Projects, Infineum SINGA, NALCO Eastern Hemisphere Core Plant and others in Jurong Island).
 - Power Plants (Shell Eastern Petroleum Houdini MEG Project and GMR Energy 2x400MW CCP in Jurong Island), LNG Plants (Singapore LNG Terminals in Jurong Island), Jurong Cogeneration Project at Jurong Refinery, Jurong Synthetic Plant Project in Singapore, Afton Chemical Project Lion in Singapore.
- 4) Educational Sector
 - Universities in Sarawak, Malaysia (UNIMAS).
 - Institutional Centres in Singapore (Stamford American International School, Institute of Technical Education or ITE @ Ang Mo Kio and CREATE @ NUS).
- 5) Civil and Infrastructure Sector
 - Dubai Maritime City – Shiplift platform and Transfer Project in Dubai, UAE.
 - Prison project in Kuching, Malaysia (WMM Kuching Prison).
 - Electrified Double Track Project in Malaysia (between Rawang and Ipoh).
 - High Speed Rail Projects in Taichung and Kaoshiung, Taiwan (Taichung Station and Tsoying Station, and Main Workshop and Wujih Depot).
 - Railway project in Sudan (Trans Africa Railway Second Track Railway Line between Khartoum and Port Sudan).
 - Marina Bayfront Bridge (Double Helix Bridge) in Singapore.
 - The Supertrees @ Garden by the Bay in Singapore.
 - Checkpoint in Singapore (Tuas Checkpoint).
 - Various MRT Stations and Depot projects in Singapore.

Due to various confidentiality issues involved, the specific role/services extended by Lawrence has not been detailed here.